

Message Text

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21

ACTION EB-07

INFO OCT-01 EA-10 ISO-00 NEA-09 IO-10 H-02 L-02 PA-02

PRS-01 USIA-15 SP-02 AID-05 NSC-05 RSC-01 CIEP-02

SS-15 STR-04 OMB-01 CEA-01 CIAE-00 FRB-01 INR-07

NSAE-00 XMB-04 OPIC-06 LAB-04 SIL-01 /118 W

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R 170619Z JAN 75

FM AMEMBASSY SEOUL

TO USDOC WASHDC

INFO SECSTATE WASHDC 7942

AMCONGEN HONG KONG

AMEMBASSY SINGAPORE

AMEMBASSY MANILA

U.S. DEPARTMENT OF TREASURY

UNCLAS SEOUL 0335

MANILA FOR USADB

E.O. 11652: N/A

TAGS: ETRD, KS

SUBJ: MAJOR PROJECT: RELOCATION OF SEOUL METROPOLITAN
WATER INTAKE

REF: A) SEOUL 4842, 25 JULY 1974

B) SEOUL A-3450, 8 JANUARY 1974

FOLLOWING IS UPDATE ON PROJECT INFORMATION SUBMITTED

REF A.

1. IMPLEMENTING OFFICE IS CHANGED TO:

COL. ROBERT E. ROBERTS(RET)

RESIDENT MANAGER

CAMP, DRESSER AND MCKEE (CDM)

C/O METROPOLITAN WATER

DEVELOPMENT PROJECT OFFICE 22-2 CHONG-DONG, SUDAEMUN-KU

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120, SEOUL, KOREA PH. 28-6396

2. FOLLOWING BIDS HAVE ALREADY BEEN LET: A. CONTRACT FOR STEEL PLATE FOR 16 KILOMETERS OF 2.2 METER DIAMETER PIPE HAS BEEN LET TO A JAPANESE FIRM (NO U.S. FIRM BID). PRIMER AND ENAMEL FOR PIPE WILL COME FROM TWO JAPANESE FIRMS. GLASS MAT AND ABESTOS FELT WILL COME FROM A JAPANESE AND U.S. FIRM RESPECTIVELY.

3. DUE TO ILLNESS AND SUBSEQUENT ABSENCE OF FORMER CDM RESIDENT MANAGER, ADB REQUESTED STUDY ON BENEFITS OF STEEL VERSUS CONCRETE PIPE WHICH HAS STILL NOT BEEN COMPLETED. CDM RESIDENT MANAGER ROBERTS FEELS STUDY WILL BE COMPLETED IN FEBRUARY. ROBERTS ALSO SUGGESTS THAT IF THE DECISION IS MADE TO USE PRE-STRESSED CONCRETE PIPE, A U.S. FIRM MIGHT WANT TO INVESTIGATE POSSIBILITIES FOR LICENSING OR INVESTING IN A KOREAN PRODUCTION FACILITY. LOCK JOINT PIPE VISITED EMBASSY IN SEPTEMBER AND EXPRESSED INTEREST IN THIS POSSIBILITY.

4. EXPECTED BID DATES: ROBERTS INDICATED A FINAL REVIEW OF SPECIFICATIONS IS NOW UNDER WAY, AND, AFTER REVIEW BY OSROK IN FEBRUARY, BIDS WILL BE LET IN MARCH, AND (ON SOME ELECTRICAL EQUIPMENT) LATE SPRING. SOURCES FOR OSROK GENERAL PROVISIONS FOR BIDDING AND CONTRACTING ARE AS LISTED IN REF A.

5. POTENTIAL U.S. SALES: ROBERTS POINTED OUT FOLLOWING AS BEST REMAINING U.S. SALES PROSPECTS: A) EIGHT LARGE CENTRIFUGAL DOUBLE SUCTION PUMPS AND MOTORS (WITH STAINLESS

STEEL SHAFT AND SLEEVES) WITH A CAPACITY OF 200,000 METRIC TONS OF WATER PER DAY. SALE OF PUMPS WOULD INCLUDE TESTING AT FACTORY AND PUMP STATION, TRAINING OF KOREAN PERSONNEL, AND SUPERVISION AT FACTORY AND SITE. B) ELECTRICAL INSTRUMENTATION AND CONTROL EQUIPMENT FOR A LARGE PUMP BOOSTER STATION CONTAINING EIGHT PUMPS WITH A CAPACITY OF 200,000 METRIC TONS PER DAY.

6. POST COMMENTS: POST FINDS LACK OF RESPONSE ON PART OF U.S. UNCLASSIFIED

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FIRMS TO BIDS ALREADY LET SOMEWHAT DISHEARTENING. IT IS MAJOR PROJECTS OF THIS TYPE, WITH A U.S. CONSULTING FIRM IN CHARGE AND FINANCING COMING FROM ADB OR WORLD BANK, THAT POST FEELS ARE OUR BEST PROSPECT FOR IMPROVING MARKET SHARE. PROJECT CONSULTANT FEELS U.S. FIRMS SHOULD BE ABLE TO COMPETE ON BIDS STILL TO BE LET FOR LARGE PUMPS AND ELECTRICAL EQUIPMENT. USDOC MAY WISH TO ALERT HEKBERT J. FLYNN OF LOCK JOINT PIPE OF THESE DEVELOPMENTS.

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Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
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Errors: N/A
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Margaret P. Grafeld
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05 JUL 2006

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TAGS: ETRD, BEXP, EFIN, KS, US
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